

We can refuel anything,
from a 'Dozer' to a
Naval 'Destroyer'

VICTORIA

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Williamstown North VIC 3016
P: 03 8340 5100
F: 03 9397 2457
E: enquiries@eaglefuels.com.au

SOUTH AUSTRALIA

47 South Terrace
Wingfield SA 5013
P: 08 8268 9271
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E: enquiries@eaglefuels.com.au

**Fuel Orders,
Deliveries & Sales**

Phone: 1300 FUELS US
1300 383 578



EAGLE FUELS
1300 FUELS US

Eagle Fuels Australia

Eagle Fuels took over a business that has operated throughout Victoria since 2005, with a stable and highly qualified and experienced management team.

Our professional team of driver's have many years experience in the industry and continue to provide our customers with the highest level of service.

Proudly Australian Owned and Operated, Eagle Fuels is your local Victorian and South Australian Fuel and Lubricants Distributor.

We pride ourselves on the level of service and safety we provide our customers, our drivers understand

that being on time, every time is critical KPI, and conduct themselves during the day ensuring the level of service provided is the very best and second to none.

We promote open communication between the management of Eagle Fuels and its staff and drivers, ensuring customer requirements are understood at all levels of the business.

We encourage open and honest feedback from our drivers in the field.

"An eye for service"



*Through affiliates and
likeminded businesses,
we can offer a **National fuel
and lubricants** answer.*



What we do

- We deliver on time
- We provide a quality product
- We pride ourselves on being willing and able to exceed our customer's service expectations
- We offer a transparent price build, - regardless of the variation in the wholesale price of fuel, we do not enter into "Price Gouging" or "Price Creep"
- We make sure all drivers and staff return home safely each day
- We leave your site in the same manner as we found it

What we don't do

- Compromise the safety of our Staff, Customers or the Public
- We do not take short cuts on service and quality
- We do not take our customers for granted



What we can offer you

- Competitive and Transparent Fuel Pricing
- Lubricants direct to site, in packs, drums or in bulk
- Service that is second to none
- Flexibility - we can be on site within hours for emergency deliveries
- Regular planned deliveries without you having to call us
- Delivery on site of a few hundred litres to a few hundred thousand litres
- Credit terms up to 30 days from EOM, longer by arrangement
- Storage Tanks, Bowsers, Pumps are for Hire or Sale
- Fuel Security, all vehicles are fitted with Navman GPS vehicle tracking
- Detailed Fuel Reporting - See attached example
- Site Safety Assessments
- Public & Products Liability Insurance cover up to \$130M
- Provide Advice on Legislative changes that may impact on your Business and Operations.
- Reduce your environmental risk on site
- All our drivers are employees, we don't use contractors



“We understand that we simply don’t just provide fuel, we provide a service”

Our management team

At Eagle Fuels we understand reputation in the fuel industry is everything, we always act openly and honestly, and your account manager is responsible for the management of your account on a day to day basis. However you also have open access to the director of the company.

Bruce Morrison is our Business Development Manager, and comes to Eagle Fuels from a major oil refiner having started as a fuel tanker driver and progressed through the ranks to ultimately the facilities coordinator of a major Fuel Terminal in Victoria.

Bruce has over 26 years experience in the fuel industry.

Dave Cowie is our Fleet and Operations Manager, Dave looks after our safety, compliance, maintenance and scheduling of daily delivery runs. He has over 20 years experience in the fuel industry and has operated his own trucking company.

David is a Fitter and Turner and Qualified Electrician by trade, but sought a different and varied career path. He has worked as a fuel tanker driver for some of Australia's largest fuel transport and distribution companies and also conducts driver training on an ongoing basis.

Ann McEleney is our Office and Human Resources Manager with over 33 years experience in similar roles in the fuel industry. Ann has also worked for a subsidiary of the world's largest fuel companies. Her experience also extends to IT management and includes rolling out software platforms specific to the industry.

Our Drivers have considerable experience in the fuel industry, and maintain close working relationships with our customers on a site level.



We offer a transparent price build

The price of fuel fluctuates daily and for this reason ["Price Transparency"](#) is crucial to remain competitive in the fuels sales and distribution market, this transparency is our commitment to act openly and honestly with you.

Eagle Fuels bases its delivered price on the Shell Oil Australia ["Shell"](#) Terminal Gate Price ["TGP"](#).



Current Terminal Gate Pricing

Victoria		Unleaded Petrol	Premium Unleaded Petrol	Unleaded Petrol E10	Unleaded Petrol 98	Automotive Diesel
Melbourne L15	21-May-14	140.20	146.19	137.73	160.47	141.78
Geelong L15	21-May-14	140.16	N/A	N/A	N/A	141.75

All prices are in Australian cents per litre and inclusive of GST

The price quoted to you is TGP based, which gives Eagle Fuels the ability to show transparency for each and every delivery.

It also gives the ability to check the price of each delivery and the cost of the next days delivery, if the price is coming down in the fuel cycle you may be able to put off a delivery to the next day, sometimes this can save you hundreds of dollars.

The Terminal Gate price can be found on the Shell Australia website:

<http://www.shell.com.au/products-services/solutions-for-businesses/tgp/app-tgp.html>



Customer Name	ABC Plant & Equipment Pty Ltd
Start Date	1/03/2014
End Date	31/03/2014

Example Fuel Delivery Report - By Date

Date	Location	Mach./Plant	Product	Quantity	Ex Tax Amount	Inc Tax Amt
				126,728.5	\$169,112.51	\$186,023.76
3/03/2014	Transnational Drive	Tank	Ultra Low Sulphur Diesel	3,050.1	\$4,121.91	\$4,534.10
4/03/2014	Empty Road	Plant ID 568A	Ultra Low Sulphur Diesel	12,280.0	\$16,574.32	\$18,231.75
4/03/2014	Measure Street	Tank	Ultra Low Sulphur Diesel	6,142.9	\$8,291.07	\$9,120.18
7/03/2014	4-14 East Forest Drive	Tank	Ultra Low Sulphur Diesel	7,710.4	\$10,412.12	\$11,453.33
7/03/2014	Measure Street	Tank	Ultra Low Sulphur Diesel	5,752.0	\$7,767.50	\$8,544.25
11/03/2014	Transnational Drive	Tank	Ultra Low Sulphur Diesel	4,700.0	\$6,351.58	\$6,986.74
12/03/2014	4-14 East Forest Drive	Tank	Ultra Low Sulphur Diesel	8,940.5	\$12,024.08	\$13,226.49
12/03/2014	Measure Street	Tank	Ultra Low Sulphur Diesel	4,200.0	\$5,648.58	\$6,213.44
13/03/2014	Transnational Drive	Tank	Ultra Low Sulphur Diesel	2,800.1	\$3,744.57	\$4,119.03
14/03/2014	4-14 East Forest Drive	Tank	Ultra Low Sulphur Diesel	4,720.8	\$6,291.88	\$6,921.07
14/03/2014	Measure Street	Tank	Ultra Low Sulphur Diesel	3,265.3	\$4,351.99	\$4,787.19
17/03/2014	Transnational Drive	Tank	Ultra Low Sulphur Diesel	2,700.0	\$3,589.65	\$3,948.62
18/03/2014	Empty Road	Plant ID 568A	Ultra Low Sulphur Diesel	7,201.3	\$9,561.89	\$10,518.08
18/03/2014	Measure Street	Tank	Ultra Low Sulphur Diesel	4,904.7	\$6,512.46	\$7,163.71
19/03/2014	Transnational Drive	Tank	Ultra Low Sulphur Diesel	2,601.7	\$3,451.94	\$3,797.13
21/03/2014	Empty Road	Plant ID 002A	Ultra Low Sulphur Diesel	3,852.1	\$5,097.48	\$5,607.23
21/03/2014	Empty Road	Plant ID 641A	Ultra Low Sulphur Diesel	6,925.0	\$9,163.85	\$10,080.24
21/03/2014	Measure Street	Tank	Ultra Low Sulphur Diesel	4,819.0	\$6,376.98	\$7,014.68
24/03/2014	Transnational Drive	Tank	Ultra Low Sulphur Diesel	3,396.2	\$4,479.59	\$4,927.55
25/03/2014	4-14 East Forest Drive	Tank	Ultra Low Sulphur Diesel	6,365.9	\$8,388.35	\$9,227.19
25/03/2014	Measure Street	Tank	Ultra Low Sulphur Diesel	3,800.0	\$5,007.26	\$5,507.99
27/03/2014	Transnational Drive	Tank	Ultra Low Sulphur Diesel	3,400.1	\$4,481.33	\$4,929.46
28/03/2014	4-14 East Forest Drive	Tank	Ultra Low Sulphur Diesel	7,300.0	\$9,632.35	\$10,595.59
28/03/2014	Measure Street	Tank	Ultra Low Sulphur Diesel	3,800.0	\$5,014.10	\$5,515.51
31/03/2014	Transnational Drive	Tank	Ultra Low Sulphur Diesel	2,100.4	\$2,775.68	\$3,053.25

Example Fuel Delivery Report



By Machine

Customer Name	ABC Plant & Equipment Pty Ltd
Start Date	1/03/2014
End Date	31/03/2014

Mach:/Plant	Quantity	Ex Tax Amount	Inc Tax Amt
	126,728.5	\$169,112.51	\$186,023.76
Tank	96,470.1	\$128,714.97	\$141,586.47
Plant ID 568A	19,481.3	\$26,136.21	\$28,749.83
Plant ID 002A	3,852.1	\$5,097.48	\$5,607.23
Plant ID 641A	6,925.0	\$9,163.85	\$10,080.24

By Product

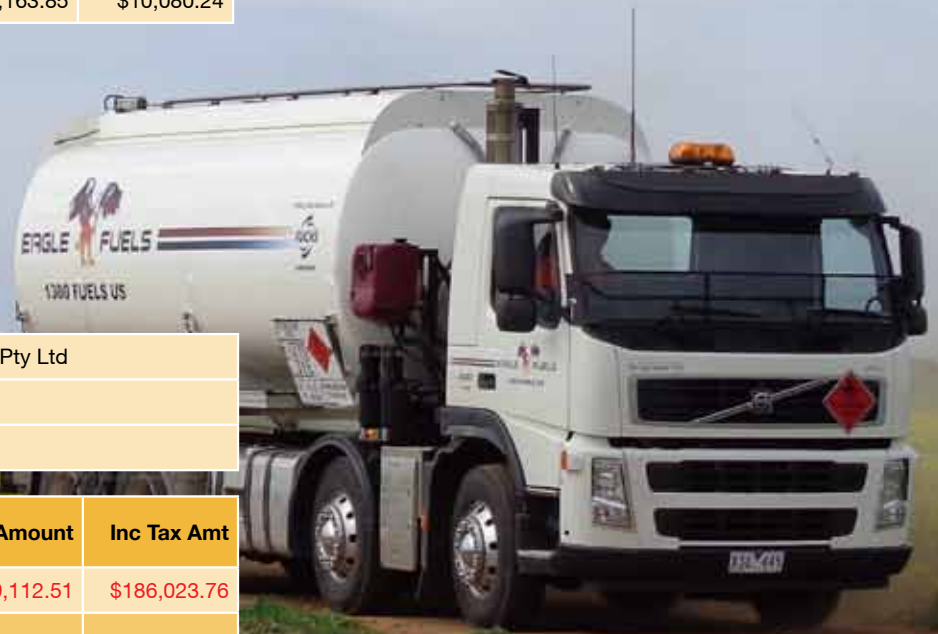
Customer Name	ABC Plant & Equipment Pty Ltd
Start Date	1/03/2014
End Date	31/03/2014

Product	Quantity	Ex Tax Amount	Inc Tax Amt
	126,728.5	\$169,112.51	\$186,023.76
Ultra Low Sulphur Diesel	126,728.5	\$169,112.51	\$186,023.76

By Location

Customer Name	ABC Plant & Equipment Pty Ltd
Start Date	1/03/2014
End Date	31/03/2014

Location	Quantity	Ex Tax Amount	Inc Tax Amt
	126,728.5	\$169,112.51	\$186,023.76
4-14 East Forest Drive	35,037.6	\$46,748.78	\$51,423.66
Empty Road	30,258.4	\$40,397.54	\$44,437.29
Transnational Drive	24,748.6	\$32,996.25	\$36,295.88
Measure Street	36,683.9	\$48,969.94	\$53,866.93



Competitive pricing is important to our customers, as is the highest level of service.

Please call us to compare our price to your current suppliers delivered price.